### HOMEOWNERSHIP

### **DOCUMENT CHECKLIST**



ONE-ON-ONE COUNSELING DOCUMENT CHECKLIST:
PROOF OF INCOME (ONE MONTH'S WORTH OF PAYSTUBS $-2$ IF PAID TWICE A MONTH AND 4 IF PAID WEEKLY,
MUST BE CONSECUTIVE)
DOCUMENTATION OF OTHER INCOME (CHILD SUPPORT, DISABILITY, RETIREMENT, RENTAL)
MOST RECENT UTILITY BILL
TWO MONTHS OF BANK STATEMENTS (MOST RECENT)
LAST 2 YEAR'S TAX RETURNS (ALL PAGES, 3 YEARS IF SELF-EMPLOYED)
COPY OF CREDIT REPORT OR SCORE, IF AVAILABLE
Pre-Approval, if available

THE ABOVE DOCUMENTS MUST BE SUBMITTED PRIOR TO YOUR ONE-ON-ONE COUNSELING APPOINTMENT BUT WILL NOT BE ACCEPTED AT THE HOMEBUYER WORKSHOP. PLEASE BRING YOUR COMPLETED INTAKE PACKET (PAGES 2-11) TO THE WORKSHOP.

PLEASE FILL OUT THE INTAKE PACKET USING ADOBE READER OR BY HAND. DO NOT USE APPLE PREVIEW FOR MAC. IF YOU HAVE ANY QUESTIONS REGARDING THE INTAKE PACKET OR REQUIRED DOCUMENTATION, PLEASE CONTACT OUR COUNSELING COORDINATOR AT 410-366-8550 ext. 249.

#### PLEASE SEND THE PACKAGE TO ST. AMBROSE:

ATTENTION: HOUSING COUNSELING INTAKE

Fax: (410)366-8795

EMAIL: INTAKE@STAMBROS.ORG

OR

DROP YOUR DOCUMENTS OFF AT 321 E. 25<sup>TH</sup> STREET BALTIMORE, MD 21218

## HOMEONWERSHIP COUNSELING

INTAKE FORM

## PLEASE COMPLETE AND RETURN



Name (first, middle initial and last name):  Address (number and street address):  City: State: Zip code:  County of Residence: Baltimore City Baltimore County Other:  Home phone number: Cell phone number:  Work phone number: Email:  Preferred Method to Communicate:  Date of birth (MM/DD/YY): Gender: Male Female Other/non-conforming  Are you English Proficient? Yes No  If no, what language do you speak?  Ethnicity (check one): Hispanic Non-Hispanic  Race (check one): Non-Hispanic  Black/African American Native Hawaiian/Other Pacific Islander American Indian/Alaskan Native & White Asian Asian & White Asian & White Asian & White Asian & White Other Multi-Racial Other Multi-Racial Other Multi-Racial Other Multi-Racial Other Multi-Racial Yes No Are you Active Military? Yes No Are you a veteran? Yes No	D. /	AID CENTER
Address (number and street address):  City: State: Zip code:  County of Residence: Baltimore City Baltimore County Other:  Home phone number: Cell phone number:  Work phone number: Email:  Preferred Method to Communicate:  Date of birth (MM/DD/YY): Gender: Male Female Other/non-conforming  Are you English Proficient? Yes No  If no, what language do you speak?  Ethnicity (check one): Hispanic Non-Hispanic  Race (check one): Hispanic Non-Hispanic  Black or African American Non-Hispanic  American Indian/Alaskan Native & White American Indian/Alaskan Native & White American Indian/Alaskan Native & Black/African American Other Multi-Racial  Are you foreign born? Yes No	Date	_
Address (number and street address):  City: State: Zip code:  County of Residence: Baltimore City Baltimore County Other:  Home phone number: Cell phone number:  Work phone number: Email:  Preferred Method to Communicate:  Date of birth (MM/DD/YY): Gender: Male Female Other/non-conforming  Are you English Proficient? Yes No  If no, what language do you speak?  Ethnicity (check one): Hispanic Non-Hispanic  Race (check one): Hispanic Non-Hispanic  Black or African American Non-Hispanic  American Indian/Alaskan Native & White American Indian/Alaskan Native & White American Indian/Alaskan Native & Black/African American Other Multi-Racial  Are you foreign born? Yes No	<u>APPLICANT</u>	
City: State: Zip code: County of Residence: Baltimore City Baltimore County Other: Home phone number: Cell phone number: Work phone number: Email: Preferred Method to Communicate: Date of birth (MM/DD/YY): Gender: Male Female Other/non-conforming Are you English Proficient? YesNo If no, what language do you speak? Ethnicity (check one): Hispanic Non-Hispanic  Race (check one): Non-Hispanic  Black or African American Native Hawaiian/Other Pacific Islander American Indian/Alaskan Native & White American Indian/Alaskan Native & Black/African American Other Multi-Racial  Are you foreign born? Yes No Are you Active Military? Yes No Are you a veteran? Yes No	Name (first, middle initial and last nam	ne):
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Are you a veteran?YesNo	White Black/African American & Wh Asian Asian & White	ite American Indian/Alaskan Native & White American Indian/Alaskan Native & Black/African American Other Multi-Racial
	Are you foreign born?Yes	No
And your Directled 9 Vec No Decree Learner Directled Decree 1 and 1 Vec No		
Are you Disabled?YesNo Do you nave a Disabled Dependent?YesNo	Are you Disabled?YesNo	<b>Do you have a Disabled Dependent?</b> YesNo
What is the highest level of education you completed? CollegeNoneGraduate SchoolOtherHigh School/GEDPrimaryJunior CollegeUnknownJunior High School Vocational	College Graduate School High School/GED Junior College Junior High School	None Other Primary

20-0708

## **CO-APPLICANT**

Name (first, middle initial an	d last name):				
Address (if different from ab	ove):				
City:	State:	Zip Code:			
Home phone number:		_ Cell phone nun	nber:		
Work phone number:		_ Email:			
<b>Preferred Method to Comm</b>	nunicate:				
Date of birth (MM/DD/YY)	: Gender	: Male Fe	emale	Other/non-conforming_	
Are you English Proficient? If no, what language do you Ethnicity (check one):	speak?				
HOUSEHOLD INFORMA	<u> TION</u>				
Number of people in your hages of Dependents:				the age of 18):	
Gross Annual Household In	ncome:	_ Are you the he	ad of your l	nousehold? Yes	No
Please (check one):Ma	arriedSeparated	dUnmarried (	single, divo	rced or widowed)	
Household Type (please che	ck the most accurate).	<b>:</b>			
<ol> <li>Female headed single pare</li> <li>Two or more unrelated adu</li> </ol>		0 1		<u> </u>	
Are there non-dependents v	who will be living in t	he home? Yes	No		
If yes, please list below:	Ü				
Relationship	Age				
Relationship	Age				
Referred to by (please circle	e all that apply):				
Print Advertisement	Bank	Government	TV	Realtor	
Staff/Board member	Walk-In	Friend	Radio	Newspaper Article	

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# HOMEOWNERSHIP COUNSELING PROGRAM DISCLOSURE FORM

### PLEASE READ, SIGN AND RETURN



NOTE: If you have an impairment, disability, language barrier, or otherwise require an alternative means of completing this form or accessing information about housing counseling, please talk to your housing counselor about arranging alternative accommodations.

<u>About Us and Program Purpose</u>: St. Ambrose Housing Aid Center, Inc. (St. Ambrose) is a nonprofit, an affordable housing developer, and HUD-certified comprehensive housing counseling agency. Our housing counseling program provides education workshops and a full spectrum of housing counseling including:

- Pre-purchase counseling
- Pre-purchase homebuyer education workshops
- Mortgage delinquency and default resolution counseling
- Resolving and preventing mortgage delinquency workshops

We serve all clients regardless of income, race, color, religion/creed, sex, national origin, age, family status, disability, or sexual orientation/gender identity. We administer our programs in conformity with local, state, and federal anti-discrimination laws, including the federal Fair Housing Act (42 USC 3600, et seq.).

**Privacy Policy**: St. Ambrose Housing Aid Center, Inc. respects the privacy of its clients and seeks to maintain their personal and financial information as confidential. All records dealing with specific client information is treated as confidential. Confidential information includes client's name, address, phone number, and email address. However, statistical material that does not identify with any individual or family is not classified as confidential. Statistical information includes service provided by the agency, race, gender, income, education, household size, age, and military status. This statistical data is compiled without the use of confidential information and shared with funders, board members, and government agencies to help improve program performance.



Privacy Policy: I/we acknowledge that I/we received a copy of St. Ambrose's Privacy Policy.

<u>Agency Relationships</u>: St. Ambrose has financial affiliations with HUD, NeighborWorks® America, Housing Partnership Network, City of Baltimore, Baltimore County, State of Maryland, Maryland Legal Services Corporation, Private Foundations and Financial Institutions.

<u>Agency Conduct</u>: No St. Ambrose employee, officer, director, contractor, volunteer, or agent shall undertake any action that might result in, or create the appearance of, administering counseling operations for personal or private gain, provide preferential treatment for any person or organization, or engage in conduct that will compromise our agency's compliance with federal regulations and our commitment to serving the best interests of our clients.

Alternative Services, Programs, and Products & Client Freedom of Choice: St. Ambrose has a housing development program, however, you are not obligated to participate in this or other St. Ambrose programs and services while you are receiving housing counseling from our agency. You are entitled to choose whatever real estate developer, real estate professionals, lenders, and lending products that best meet your needs.

<u>Referrals and Community Resources</u>: You will be provided a community resource list which outlines the county and regional services available to meet a variety of needs, including utilities assistance, emergency shelter, transitional housing, food banks, and legal aid assistance. This list also identifies alternative agencies that provide services, programs, or products identical to those offered by St. Ambrose and its exclusive partners and affiliates.

/	
Initials	

I/we understand that I/we are not obligated to use the products and services of St. Ambrose or its industry partners.

Errors and Omissions and Disclaimer of Liability: I/we agree St. Ambrose, its employees, agents, and directors are not liable for any claims and causes of action arising from errors or omissions by such parties, or related to my participation in St. Ambrose counseling; and I hereby release and waive all claims of action against St. Ambrose and its affiliates. I have read this document, understand that I have given up substantial rights by signing it, and have signed it freely and without any inducement or assurance of any nature and intend it to be a complete and unconditional release of all liability to the greatest extent allowed by law. If any provision of this document is unenforceable, it shall be modified to the extent necessary to make the provision valid and binding, and the remainder of this document shall remain enforceable to the full extent allowed by law.

**Quality Assurance**: In order to assess client satisfaction and in compliance with grant funding requirements, St. Ambrose, or one of its partners, may contact you during or after the completion of your housing counseling service. You may be requested to complete a survey asking you to evaluate your client experience. Your survey data may be confidentially shared with St. Ambrose grantors such as HUD or NeighborWorks® America.

I/we acknowledge that I/we received, reviewed, and agree to St. Ambrose's Program Disclosures.

Customer Signature	Date
Customer Signature	Date
Housing Counselor Signature	Date

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## **FY 2020 HUD Income Limits**

Income Limits Effective: April 2020

State: Maryland

County: Baltimore City and surrounding Counties Area

Median Family Income: \$104,000

Source: U. S. Department of Housing and Urban Development



In determining the appropriate income range for your family/household, select the nearest gross income below that is anticipated to be received during the coming 12 month period. Please check the box below that accurately indicates the annual (gross) income range of your household.

Number of Family/Household Members	1	2	3	4	5	6	7	8
	Person	Persons						
Over 80%	\$54,951	\$62,801	\$70,651	\$78,500	\$84,801	\$91,101	\$97,351	\$103,651
	or above							
50%-80% of median (low/moderate income)	\$36,401- \$54,950	\$41,601- \$62,800	\$46,801- \$70,650	\$52,001- \$78,500	\$56,201- \$84,800	\$60,351- \$91,100	\$64,501- \$97,350	\$68,651- \$103,650
30%-50% of median (low/moderate income)	\$21,851- \$36,400	\$25,001- \$41,600	\$28,101- \$46,800	\$31,201- \$52,000	\$33,701- \$56,200	\$36,201- \$60,350	\$39,641- \$64,500	\$44,121- \$68,650
Up to 30% of median (extremely low income)	\$21,850	\$25,000	\$28,100	\$31,200	\$33,700	\$36,200	\$39,640	\$44,120
	or below							

I hereby certify that the above information provided is my current anual family/household income. (remember to check the approiate box) *The income above is subject to verification and the Federal False Claims Act, 31 U.S.C. §3729 et. seq.* 

Client's Name (Please Print)		Client's Name (Please Print)		
Client's Signature	Date	Client's Signature	Date	
For Office Use Only: The above information has	as been reviewed to dete	rmine applicant's eligibility for as	ssistance.	
Staff name	Staff Sig	gnature	Date	
Title				

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## HOMEOWNERSHIP COUNSELING



## QUESTIONNAIRE PLEASE COMPLETE AND RETURN

Primary Employer: _					Frini Clearty
Title				Hire Date	
Street Phone: ()			City	State	Zip Code
Part-Time or	Full-Time	(Please Check)			
Gross Income (before to	axes): \$				
Is this amount paid	hourly	weekly _	every two weeks	twice a month	monthly?
Secondary or Previous	Employer:				
 Title				Hire Date	
Street Phone: ()			City	State	Zip Code
Part-Time or	Full-Time	(Please Check)			
Gross Income (before to					
Is this amount paid	hourly	weekly	every two weeks	twice a month	monthly?
CO-APPLICANT EM	PLOVMENT -	_ Last 2 Vears			
Primary Employer:					
Title				Hire Date	
Street			City	State	Zip Code
Phone: () Part-Time or					
		(Please Check)			
Gross Income (before to Is this amount paid			every two weeks	twice a month	monthly?
					monuny :
Secondary or Previous	Employer:				
Title				Hire Date	
Street Phone: ()			City	State	Zip Code
Part-Time or	Full-Time	(Please Chec	ck)		
Gross Income (before to	axes): \$		s this		

LIQUID FUNDS/SAVINGS/INVES	Please Print Clearly		
Please list the approximate value of th	e following:		
	CUSTOMER	CO-APPLICANT	
Checking account	\$	\$	
Savings account	\$	\$	
Cash	\$	\$	
CDs			
Securities (stocks, bonds, etc.)			
Retirement account			
Other Liquid Funds			
Are you about to receive additional funds	(e.g., tax refunds, property sales, etc.)? (circ	le) Yes No	

Are you about to receive additional funds (e.g., tax refunds, property sales, etc.)? (circle)

Yes
No
If yes, how much? \$\_\_\_\_\_

## ADDITIONAL INFORMATION

	CUST	OMER	CO-APPL	ICANT
Have you owned a home in the last three (3) years?	Yes	No	Yes	No
Are you a Veteran?	Yes	No	Yes	No
Do you have a contract on a house at this time?	Yes	No	Yes	No
Are you currently working with a real-estate agent?	Yes	No	Yes	No

## HOMEOWNERSHIP COUNSELING

## **CREDIT REPORT AUTHORIZATION**

## PLEASE COMPLETE AND RETURN



Name:			
	First	Middle	Last
Spouse:			
-	First	Middle	Last
Address	:		
	City	State	Zip
Social Sec	curity Number:	<del>-</del>	
Spouse So	ocial Security Numbe	er (if both named on mortgage):	
Date of B	irth:/		
Spouse D	ate of Birth (if both 1	named on mortgage):/	<u>/</u>
Please ch	eck one of the followi	ng and sign below:	
		mission to pull my (our) credit repome or my mortgage loan.	port for the purposes of my (our) application
I	(We) Do Not Give pe	rmission to pull my (our) credit re	port.
Both signs	atures required if joint	report is requested:	
Signature	e		Date
Signature	e		Date

## St. Ambrose Housing Aid Center Monthly Budget Form

## PLEASE COMPLETE AND RETURN



# **Monthly Fixed Expenses**

Total

Monday Lixed Exp	/C113C3	Creditors		
Housing Payment	\$	Name	Monthly	Total
Gas and Electric	\$	Name	Payment	Balance
Heating/Oil	\$			20.0
Water and Sewer	\$		\$	\$
Car Payment	\$		\$	\$
Car Payment	\$		\$	\$
Auto Insurance	\$		\$	\$
*Life Insurance	\$		\$	\$
*Medical Insurance	\$		\$	\$
*Savings	\$		\$	\$
*Investments	\$		\$	\$
*Retirement	\$			
Alimony/Child Support	\$	Total	\$	\$
Total	\$			
		Monthly Net Income	Borrower 1	Borrower 2
Monthly Flexible E	ynansas	Salary		
Monday Flexible E	жреносо	Alimony/Child Support		
Groceries	\$	Rental Income		·
Food away from home	\$	Social Security		
Gas	\$	Pension Income		
Transportation costs	\$	Public Assistance		
Auto Mechanic	\$	Self-employment income		
Toiletries/Hair Care	\$	Dependent SSI		
Medical (prescriptions)	\$	Disability Income		
Day Care/Babysitting	\$	Other		
Tuition/Education	\$	Takal		
Cable/Phone/Internet	\$	Total		
Dry Cleaning	\$			
Cigarettes/Alcohol	\$	Surplus/Deficit		
Lottery	\$	Total Living Expenses (fixed and flexible)		
Clothing/Personal items	\$ \$	Total Credit Expenses		
Church/Charity	\$	T		
Cost for children	\$	Total Expenses		
Cell Phone	\$	Total Net Income:		
Other	\$	Surplus or Deficit		
Other	\$	(Subtract Total Expenses from Total Net Income)		

<sup>\*</sup>These items should be listed when they are not taken out of your pay checks.

\$\_\_\_\_\_

### **HOMEWONERSHIP COUNSELING**

### HOME INSPECTION SIGNATURE PAGE





I/We received a copy of "For Your Protection Get A Home Inspection" (HUD Form 92564) and "TEN Important Question to Ask A Home Inspector." (pages 12-14)

I/We understand that any intentional or negligent representation(s) of the information contained on this form may result in civil liability and/or criminal liability under the provisions of Title 18, United States Code, Section 1001.

Customer Signature	Date	
Customer Signature	Date	

# **Ten Important Questions to Ask Your Home Inspector**

## 1. What does your inspection cover?

The inspector should ensure that their inspection and inspection report will meet all applicable requirements in your state if applicable and will comply with a well-recognized standard of practice and code of ethics. You should be able to request and see a copy of these items ahead of time and ask any questions you may have. If there are any areas you want to make sure are inspected, be sure to identify them upfront.

# 2. How long have you been practicing in the home inspection profession and how many inspections have you completed?

The inspector should be able to provide his or her history in the profession and perhaps even a few names as referrals. Newer inspectors can be very qualified, and many work with a partner or have access to more experienced inspectors to assist them in the inspection.

## 3. Are you specifically experienced in residential inspection?

Related experience in construction or engineering is helpful, but is no substitute for training and experience in the unique discipline of home inspection. If the inspection is for a commercial property, then this should be asked about as well.

## 4. Do you offer to do repairs or improvements based on the inspection?

Some inspector associations and state regulations allow the inspector to perform repair work on problems uncovered in the inspection. Other associations and regulations strictly forbid this as a conflict of interest.

# 5. How long will the inspection take?

The average on-site inspection time for a single inspector is two to three hours for a typical single-family house; anything significantly less may not be enough time to perform a thorough inspection. Additional inspectors may be brought in for very large properties and buildings.

### 6. How much will it cost?

Costs vary dramatically, depending on the region, size and age of the house, scope of services and other factors. A typical range might be \$300-\$500, but consider the value of the home inspection in terms of the investment being made. Cost does not necessarily reflect quality. HUD Does not regulate home inspection fees.

# 7. What type of inspection report do you provide and how long will it take to receive the report?

Ask to see samples and determine whether or not you can understand the inspector's reporting style and if the time parameters fulfill your needs. Most inspectors provide their full report within 24 hours of the inspection.

## 8. Will I be able to attend the inspection?

This is a valuable educational opportunity, and an inspector's refusal to allow this should raise a red flag. Never pass up this opportunity to see your prospective home through the eyes of an expert.

## 9. Do you maintain membership in a professional home inspector association?

There are many state and national associations for home inspectors. Request to see their membership ID, and perform whatever due diligence you deem appropriate.

# 10. Do you participate in continuing education programs to keep your expertise up to date?

One can never know it all, and the inspector's commitment to continuing education is a good measure of his or her professionalism and service to the consumer. This is especially important in cases where the home is much older or includes unique elements requiring additional or updated training.

# For Your Protection: Get a Home Inspection

Name of Buyer

**Property Address** 

# What the FHA Does for Buyers...and What We Don't Do

What we do: FHA helps people become homeowners by insuring mortgages for lenders. This allows lenders to offer mortgages to first-time buyers and others who may not qualify for conventional loans. Because the FHA insures the loan for the lender, the buyer pays only a very low down-payment.

What we don't do: FHA does not guarantee the value or condition of your potential new home. If you find problems with your new home after closing, we cannot give or lend you money for repairs, and we cannot buy the home back from you. That's why it's so important for you, the buyer, to get an independent home inspection. Ask a qualified home inspector to inspect your potential new home and give you the information you need to make a wise decision.

# Appraisals and Home Inspections are Different

As part of our job insuring the loan, we require that the lender conduct an FHA appraisal. An appraisal is different from a home inspection. Appraisals are for lenders; home inspections are for buyers. The lender does an appraisal for three reasons:

- to estimate the value of a house
- to make sure that the house meets FHA minimum property standards
- to make sure that the house is marketable

Appraisals are not home inspections.

## Why a Buyer Needs a Home Inspection

A home inspection gives the buyer more detailed Information than an appraisal--information you need to make a wise decision. In a home inspection, a qualified inspector takes an in-depth, unbiased look at your potential new home to:

- evaluate the physical condition: structure, construction, and mechanical systems
- identify items that need to be repaired or replaced
- estimate the remaining useful life of the major systems, equipment, structure, and finishes

## What Goes into a Home Inspection?

A home inspection gives the buyer an impartial, physical evaluation of the overall condition of the home and items that need to be repaired or replaced. The inspection gives a detailed report on the condition of the structural components, exterior, roofing, plumbing, electrical, heating, insulation and ventilation, air conditioning, and interiors.

## Be an Informed Buyer

It is your responsibility to be an informed buyer. Be sure that what you buy is satisfactory in every respect. You have the right to carefully examine your potential new home with a qualified home inspector. You may arrange to do so before signing your contract, or may do so after signing the contract as long as your contract states that the sale of the home depends on the inspection.